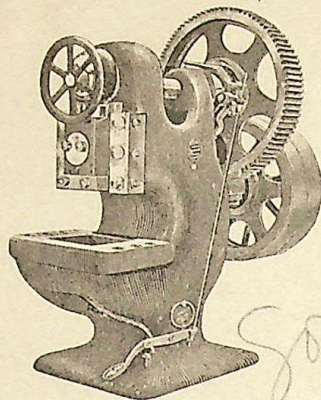


ESTABLISHED 1863
INCORPORATED 1877



CABLE ADDRESS "FERRACUTE, BRIDGETON"
LONG DISTANCE TELEPHONE, NO. 34
LIEBER'S CODE USED

1 OBERLIN SMITH,
PRESIDENT & ENGINEER
PERCIVAL H. SMITH,
VICE PRESIDENT.

ENOS PAULLIN,
SECRETARY & TREASURER
HENRY A. JANVIER,
PRESS ENGINEER.

KENNEDY REEVES,
PUBLICITY ENGINEER.
WILLIAM F. WARE,
DIE ENGINEER.

FERRACUTE MACHINE COMPANY.

TRADE MARK
FERRACUTE

PRESSES, DIES AND OTHER SHEET METAL TOOLS.

MACHINERY FOR MINTS, AND FOR MAKING HARDWARE, CYCLES, ELECTRICAL GOODS, ETC.

OUR SYSTEM
OF SCIENTIFIC
MANAGEMENT
SINCE JAN 1st 1912
HAS GIVEN US AN
EFFICIENCY
IN "DELIVERIES"
OF
103 PER CENT:
THUS
THE AVERAGE TIME
FOR
ALL SHIPMENTS
HAS BEEN
SHORTER
THAN PROMISED

BRIDGETON, NEW JERSEY, U.S.A.

January 7th, 1925.

Mr. Charles F. Lummis,
200 E. Avenue 43,
Los Angeles, California.

Subject:

Attention of

Dear Sir:-

Answering yours of

Your letter received regarding the Spanish songs of old California but my partial loss of sight prevents my purchasing the songs that you speak of. I trust, however, that you will have a very successful sale of these books as it is a very commendable object to save the folk-songs of our Nation.

Yours very truly,

Oberlin Smith
per H. M. S.

S.